



Bull & Associates, Inc.

A Service Disabled Veteran Owned Small Business

Statement of Capabilities

January 2010



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Company Profile

Bull & Associates, Inc. (B&A) was formed in December 2005 by four retired military officers with cumulatively more than 135 years of significant military, government, and government contracted support experience. They have an extensive network of contacts in various government activities that both generate and require professional support services. The President and principal owner is a Veterans Administration-certified **Service Disabled Veteran**. B&A officially opened its doors for business on 17 January 2006.

B&A offers innovative and responsive scientific, engineering, technical, analytic, and programmatic services focused on the needs of the federal government. B&A provides on-site technical and program management support in competencies addressing requirements in Weapons of Mass Destruction/Effects, Crisis/Consequence Management, studies, concept development and analyses, programmatic and financial management, and scientific and technical advisement. B&A's services, which generated sales of \$4.5M in 2009, are creative, cost-effective, and highly responsive to customer requirements and needs.

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FAR classification: Service Disabled Veteran Owned Small Business (SDVOSB)

Primary NAICS code: 541712 -- Research and Development in the Physical Engineering and Life Sciences (except Biotechnology)

Secondary NAICS codes: 541611 – Administrative Management and General Management Consulting Services; 541690 – Other Scientific and Technical Consulting Services

CAGE code: 4AWM1

DUNS number: 612621420

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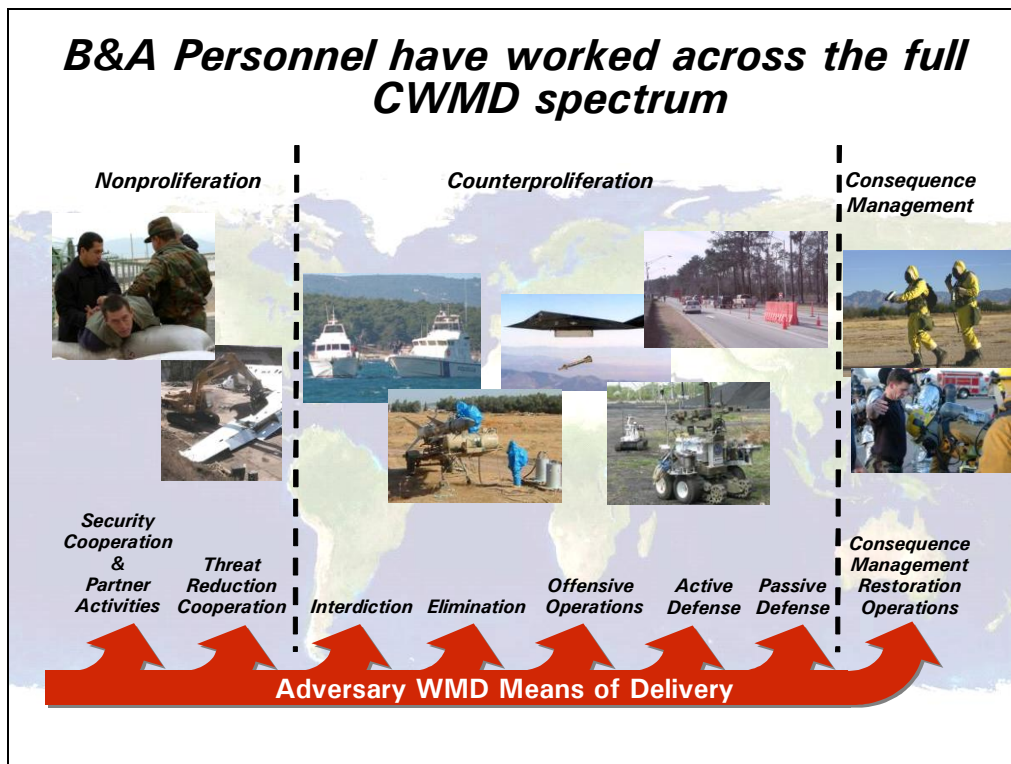
Range of Work

B&A provides Combating Weapons of Mass Destruction (CWMD) Advisory & Assistance Services (A&AS) in support of both operational and Research and Development (R&D) activities, to include:

- Science and Technology (S&T) program and portfolio management
- Strategic Planning
- Program and Financial Analysis
- Business Process Improvement
- Capabilities Integration and Development
- Capabilities Based Assessments
- Concept Development

B&A provides support to various Joint Staff activities, to include:

- Technical and Analytic support
- Consequence Management planning and policy development
- Combat Support Agency (CSA) Studies and Analysis

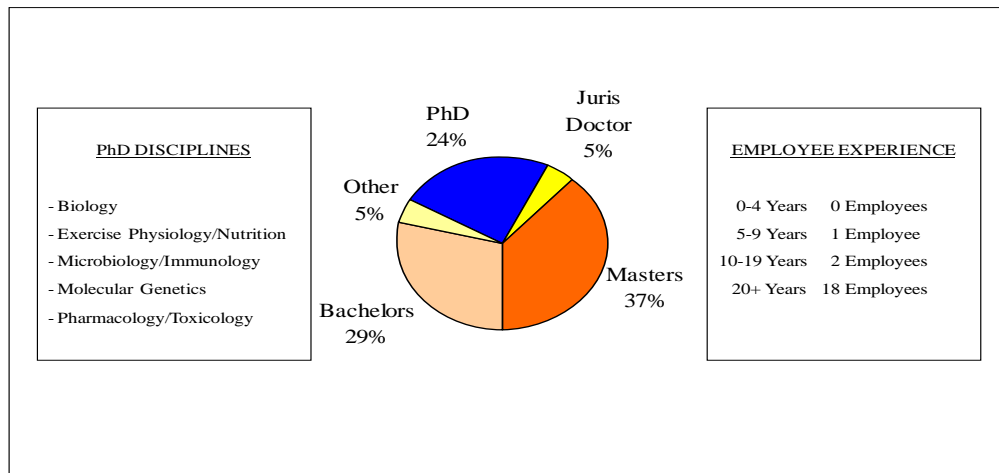




Workforce

Our employees are the cornerstone of our organization. Bull & Associates, Inc. has developed and implemented numerous programs to ensure the employment and retention of a highly skilled, experienced, educated, knowledgeable, and professional workforce capable of producing and delivering a wide range of high-quality, effective products.

Our typical employee holds an advanced degree in a scientific or management discipline and has 20+ years of experience. Many of our employees have extensive military service or federal government experience concentrated in the area of national defense. B&A strives to apply the knowledge, experience and expertise resident in our professional workforce to the development of solutions that meet or exceed the expectations of our customers. Employee educational and experience demographics are shown in the chart below.



Experience

B&A Management, Scientists, Engineers, and Analysts have extensive and specific strategic, operational, and tactical level experience in the following areas:

- Technical and Operational Program/Project Management
- Research and Development of:
 - Electric Armaments
 - Arms Control Verification Technologies
 - Biological/Chemical Countermeasures Technologies
- Counterproliferation Policy
- DOD and International R&D and Acquisition Programs
- Arms Control Policies, Treaties, and Compliance/Verification Procedures
- Combat Development
- WMD-related Consequence Management Operations

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Experience (continued)

- Joint Capabilities Integration and Development
- Mission Vulnerability Assessments
- Passive WMD Defense
- Treaty Compliance
- Weapons effects against WMD and Hard and Deeply Buried Targets
- Drug Development/Approval/Regulations
- Technical Writing

Current Engagements

1. Contract title: Advisory & Assistance Services (A&AS) to the Defense Threat Reduction Agency (DTRA)

Customer: DTRA, under Northrop Grumman (now TASC) (prime)

Status: Active; currently executing the last of four Option Years.

Description: B&A provides analysts and program management subject matter experts (SME) to the DTRA A&AS Contract as a Subcontractor. B&A personnel assist and advise at various levels within DTRA, to include the Research & Development and Operations Enterprises, as well as the U.S. Strategic Command Center for Combating Weapons of Mass Destruction (SCC-WMD) through the Combating WMD Enterprise. Our personnel are involved in the development of organizational vision, goals and objectives and the management of the Agency's Research & Development (R&D) portfolio in various aspects of the Planning, Programming, Budgeting and Execution process. Our personnel assist in formulating and preparing draft briefings, reports, or other communications materials and help to improve the effectiveness of DTRA processes and procedures.

2. Contract title: Chemical and Biological Technology Advisory & Assistance Services

Customer: DTRA, under Tauri Group LLC (prime)

Status: Active; currently executing the first of four Option Years.

Description: B&A provides scientists, analysts, and program management subject matter experts (SME) to DTRA as an A&AS Subcontractor



Current Engagements (continued)

supporting the DTRA Chemical and Biological Technologies Directorate (DTRA-CB). This organization manages the Department of Defense Chemical and Biological Defense Program Science and Technology (S&T) activities and DTRA-related efforts. This mission is geared toward developing and evaluating future operational and technical solutions to reduce the impact of chemical and biological hazards to military forces and civilian populations. B&A personnel provide in-depth scientific analyses, technology and operational assessments, program management assistance, and business operations support.

3. Contract title: Advisory and Assistance Services for Chemical, Biological, Radiological, Nuclear or high-yield Explosive (CBRNE) technical support

Customer: Joint Staff J3, Directorate of Antiterrorism/Homeland Defense (DDAT/HD), under Booz Allen Hamilton (prime)

Status: Active; currently executing the first of four Option Years.

Description: B&A provides a Senior Analyst to support on-site A&AS services to the Joint Staff/J34 Directorate of Antiterrorism/Homeland Defense (DDAT/HD), Homeland (HD) Division. The HD Division is the Joint Staff focal point for operational homeland defense activities and global chemical, biological, radiological, nuclear, and high yield explosives (CBRNE) matters. B&A provides technical support in the following areas: Biological attacks, communicable disease preventive medical analyses, military public health, immunizations, and health education; Nuclear issues involving render-safe missions, as well as high-yield explosives and radiological materials; and Chemical weapons, toxic industrial materials and chemicals, chemical protective equipment, and evaluation of military chemical unit readiness and capabilities.



Senior Leaders

President/Chief Executive Officer: Colonel Ray Bull (USAF Ret.), as a Strategic Policy Planner on the Joint Staff, J5, was involved with Cooperative Threat Reduction (CTR) and START Treaty Entry Into Force (EIF). He developed tracking calculations, methodologies, and presentations for the Joint Chiefs of Staff and OSD. As Senior Military Advisor for Nuclear Policy, Office of the Secretary of Defense, Policy, he contributed significantly to the Nuclear Posture Review, Theater Nuclear Study, nuclear exercises, national nuclear guidance documents, and war plan reviews. As Assistant Chief of Staff, Defense Threat Reduction Agency (DTRA), and a previous tour at DNA/DSWA he was active with “Open Skies”, START treaties, INF, and on-site inspections, to include the equipment, requirements, visiting the physical locations, and forums. As Vice President for Defense Planning and Assessments at Defense Group Inc., he led a team providing technical advice and support on strategic systems, U.S. Nuclear posture, Strategic Capability Assessments, and Program reviews as Technical advisor to OUSD/ATL (DS). Mr. Bull then advised DTRA on National Security Strategy to identify gaps and provide traceability from the NSS through the QDR to DTRA Strategic Planning. Mr. Bull’s most recent work included support for the Joint Staff J8 and J34 offices.

Vice President/Chief Operating Officer: Mr. David R. Lewis offers more than 36 years of combined military and professional government experience. His military background includes multiple assignments in Army Regimental Cavalry line units, duty as an Assistant Professor of Physics at West Point, duty as an Inspector General, and responsibilities at the Army MACOM staff level and technical program management at the DOD agency level. Further DoD senior civilian service included specialized experience as program manager of S&T proof-of-principle and R&D electric armament weapons programs that developed and demonstrated such concepts as Electromagnetic (EM) armor, EM propulsion and Electrothermal Chemical (ETC) propellants and cartridges for large caliber guns and projectiles for Army tanks and Navy weapons systems, and Electric Arc Discharge (EAD) mine clearing capabilities. In addition, he spent five years leading and directing a mission protection assessment program of nation’s most critical facilities to protect them against threats from natural, physical, cyber, and WMD (including HEMP) events. As Chief, Balanced Survivability Assessments Branch, DTRA, he lead an office of 10 government personnel and technically directed the efforts of over 100 contractors (five contracts valued at \$20-25M/year) in the conduct of performance-based, integrated Blue and Red Team Balanced Survivability Assessments. During this period, Mr. Lewis developed the BSA program into a nationally recognized standard of excellence while growing from six assessments per year in FY99 to 35 conducted annually through FY04.



Senior Leaders (continued)

Director of Business Development: CWO5 Larry Grisham (USMC Ret.) helped create the Joint Requirements Office for Chemical, Biological, Radiological, and Nuclear Defense within the Joint Staff J8. He co-developed the first-ever Passive Defense Baseline Capabilities Assessment and personally briefed its conclusions to the Joint Requirements Oversight Council in 2003, resulting in the “Sense, Shape, Shield, Sustain” concept for defining and binning Passive Defense capabilities used throughout DoD today. As a Defense Contractor, Mr. Grisham helped to establish the U. S. Strategic Command Center for Combating Weapons of Mass Destruction and its inherent processes and capabilities in 2006 and more recently advised the Center and DTRA on multiple, first-ever Nonproliferation and Counterproliferation Capabilities Based Assessments. Mr. Grisham has extensive operational NBC Defense experience. Over a 23 year military career, he served in all four components of the Marine Air-Ground Task Force team, from the Battalion/Squadron level through the Combatant Command Service Component level.

Director of Finance: LTC Dennis Perry (USA, Ret.), served as Program Manager for DTRA’s research and development program in support of DOD interests and equities in implementation, compliance and verification of the Chemical and Biological Weapons Conventions. Mr. Perry provided technical advice and support to OSD Policy negotiating teams on arms control compliance issues for chemical and biological weapons arms control treaties/agreements, and served as a technical advisor and member of the U. S. Delegation preparing for the implementation of the Chemical Weapons Convention. While serving on the Army Staff, Mr. Perry was Chief, Requirements and Priorities for NBC Defense, authoring the first Army Modernization Plan for NBC Defense and was the Army lead for all Planning, Programming, Budgeting, and Execution (PPBE) issues involving the NBC Defense program. Mr. Perry currently supports DTRA’s Chemical-Biological Defense Directorate in developing PPBE-related processes and reviewing science and technology investment programs. Mr. Perry has extensive operational NBC Defense experience, having served at all levels from platoon through division over a 28 year military career.

Business Development Contact

Interested in finding out more about B&A? Contact Mr. Larry Grisham:

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